



6 CLASSIC BUSINESS PARK
63 COLUMBINE PLACE
DURBAN NORTH
PO BOX 401060
REDHILL 4071
SOUTH AFRICA
TEL: +27 (0) 31 5691253
FAX: +27 (0) 31 5691258
E-Mail: rovac@rovac.co.za

Date: 10 July 2007

Geoff Alder Technical
P O Box 5494
Panorama Park
Winklespruit 4145
South Africa

Attention: Geoff Alder

Dear Geoff

“Refrigeration Explained” Training CD

Thank you for allowing me to review your pre-release of the training CD, “Refrigeration Explained”.

As you are aware we have embarked on an intensive training programme within Rovac and this material will be an invaluable aid to us.

Being one of the privileged many to have been under your mentorship during my early training in the HVAC industry, I found the CD lacking none of your unique way of communicating the basics that I benefited from all those years ago.

Our industry is facing a large skills shortage at present and I believe that this CD will find an essential home within HVAC companies wishing to provide in-house training. I also believe that learners viewing this CD would find great advantage when referencing to your book “Heat, Energy and Refrigeration” giving them access to that extra detail that the CD inspires.

Knowing you, the motivation for producing this training material is not financially based but your asking price for this CD falls well short of the value that will be gained by your potential learners and the industry. My companies would readily pay three to four times this for the CD and I know that the industry would feel the same.

I highly recommend this training material so please feel free to use me as a referee.

I wish you great success with this and look forward to further programmes in this format.

Yours faithfully
ROVAC ENGINEERING

A handwritten signature in black ink, appearing to read "Rob Futter", is written over the typed name.

Rob Futter